# Senior Director - International Policy Development ICANN

July 17, 2008 Requisition ID: 264702201

# **Specifications**

### The Situation

The Internet Corporation for Assigned Names and Numbers (ICANN) is seeking a Senior Director, International Policy Development. This position reports directly to the Vice President, International Policy Development. The preferred location is at the ICANN headquarters in Marina del Rey, California, but candidates based in ICANN's other locations such as Washington, DC; Brussels, BE or Sydney, AU also will be considered.

ICANN (www.icann.org) is responsible for the global coordination of the Internet's system of unique identifiers, including domain names (such as .com, .uk, and .jobs), as well as the addresses used in a variety of Internet protocols. ICANN's work is complex and fascinating, and the corporation is filled with tremendously bright and interesting individuals.

### The Position

This position is responsible for supporting the development of global policies that advance ICANN's mission of preserving the security, stability and interoperability of the Internet.

This includes: managing global policy activities and providing direction and advice to multidisciplinary teams and consultants; developing and implementing strategies to advance policy objectives; managing budgets, operational plans and projects; managing internal and external policy communication plans; and working with ICANN's global participants to set and deliver on policy agendas. ICANN's policies are developed through bottom-up, consensus-based processes involving diverse stakeholders world-wide.

## The Organization

ICANN is a nonprofit public benefit corporation responsible for the global coordination of the Internet's system of unique identifiers. These include domain names as well as the addresses used in a variety of Internet protocols. Computers use these identifiers to reach each other over the Internet. Careful management of these resources is vital to the Internet's operation, so ICANN's global stakeholders (Registrars, Registries, Internet user groups, etc.) meet regularly to develop policies that ensure the Internet's ongoing security and stability.

ICANN established market competition for generic domain name registrations resulting in a lowering of domain name costs by 80% and saving consumers and businesses over US\$1 billion annually in domain registration fees.

#### WENTWORTH RECRUITING

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### The Ideal Candidate

The ideal candidate will have a J.D., MBA or equivalent, and at least 10 years of policy development, advocacy and program management experience in positions and/or organizations accountable to multiple constituencies.

This person has experience planning and organizing programs involving multiple participants, and possesses exemplary oral and written communications skills. S/he has significant experience with both national and international policy making activities, and has a sound understanding of the Internet's basic infrastructure and the domain name marketplace. Experience in one or more of the following areas is preferred: registrar and registry operations; domain name markets and revenue generation practices; and domain name dispute resolution activities.

S/he is a self starter with a demonstrated ability to successfully manage and complete multiple projects contemporaneously. S/he has a service orientation, excellent time management skills and a tolerance for ambiguity and fluid environments. S/he has strong quantitative and analytical skills, and a demonstrated ability to work effectively in teams and independently. The ideal candidate will have a can-do attitude and a strong drive to get things done.

# The Opportunity

Not only is the opportunity unique, it exists within a company that is truly extraordinary. As a not-for-profit private-public partnership, ICANN is dedicated to preserving the security, stability, and interoperability of the Internet. You will have the opportunity to work with a highly talented, elite, and globally diverse team. This position will have the chance to make direct and distinctive contributions to both the short and long term success of the organization, as well as the global Internet. There is no comparable organization, or opportunity, in the world.

### The Compensation

The salary is market- based with an extremely competitive benefit package. Benefits include annual bonuses, company paid medical, life, vision and dental for employees and their families, pension plan and a company matched 401K program with instant eligibility.

If you know someone who might be interested, please call, or ask them to call.

**Judy Shirley** 

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